



BIO-MARINE SOLUTIONS (NZ) LTD.

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Eng. Auwalu M. Galadanchi
General Manager T.S. Division
Kano State Water Board
Gida Ruwa Emir's Place Road
Kano City
Kano, Nigeria

RE: PROPOSAL FOR REDUCTION IN FUEL CONSUMPTION/ EXHAUST EMISSIONS AT KANO STATE WATER BOARD

Dear Sir:

Further to your letter requesting an additional guarantee from our company to cover any damages that our Fuel Stick product may cause to your engines, I would like to explain that the reason we have insurance on our product is precisely to ensure you are covered in the event of any confirmed damage that our product may cause to your equipment. If we were to undertake any additional guarantees we would immediately void our insurance cover and restrict your access to quality insurance.

Our insurance company, Vero, is a worldwide company with representatives in most countries in the world and any claims can be dealt with quickly and efficiently through their local offices. Naturally, they have tested and assessed our products and assured themselves that we are a reputable supplier and that there is little if any chance our Fuel Stick products causing any damage to equipment.

Our products have been tested, evaluated and certified by many organizations and testing labs in the world including SGS testing labs in Singapore and I am not surprised that Caterpillar has not responded to your inquiry. All engine manufacturers take the attitude that their engines do not require anything more than oil, fuel and water to make them run and they will not endorse or recommend products that enhance performance in any way, or alternatively, unless they have fully tested a product or service in their own workshops, they will not make any comment that may leave them open to litigation.

Our Fuel Stick products enhance the qualities of both petrol and diesel as is clearly shown in independent tests but they do not take them outside the specifications of the fuel as set down by national and international agencies.

I hope this clears up the matter for you and helps you to understand that we do everything in our power to provide quality products that are completely safe to use in all engines. We also back up our service with local representatives who can quickly assist you with your needs.

Kind Regards


Barry Barmby
Managing Director



WORKING TOWARD A BETTER WORLD